



# AFFILIATE PARTNER PROGRAMME

Adaptable. Straight-forward. Profitable.





## Risk Crew Partner Programme

When you partner with Risk Crew, you are gaining a partner with 18 years of experience in the information security governance, risk & compliance industry and a forerunner in the design & delivery of innovative & effective solutions.

As a Risk Crew affiliate partner, you'll have access to a full portfolio of cost-effective cyber security solutions to present to your customers.

The Programme is Setup to Benefit You:

### **Adaptable Product & Service Offering.**

Risk Crew products and services include (but are not limited to) security policies and procedures, cloud risk assessments, mobile device security testing, website security penetration testing and information security awareness training. Additionally, we provide consultancy services for DPA 2018, GDPR, ISO 27001 and PCI DSS compliance and can assist organisations with their Information Security Management System needs.

### **Straight-forward.**

Choose from three partnership level options. Each option is designed to meet your specific operational requirements and provide real value to your customers.

### **Profitable.**

The partner programme provides a supplementary stream of revenue to your organisation. We deliver – you make money.



# Benefits for You and Your Customers

The cyber security landscape is exploding with ever-changing technology, security vulnerabilities, threats and risks to businesses today. Every day another major breach appears in the headlines and organisations of every size and type struggle to meet the myriad of security and compliance challenges they face. They need help.

As a trusted partner to your customers, you can advise and assist them in solving these challenges. They need guidance. Now, you can provide it and in doing so, enhance your reputation for client care and the intrinsic value of your relationship with them.

Our partner programme makes it easy for you to seamlessly work with your client to provide them with the cyber security expertise they need. Our relationship with you and your client is determined by you. The input and engagement are designed to be as flexible as you need it to be. You maintain the control you need. It's your client after all.

# Why Choose Risk Crew

Established in 2001, Risk Crew is a product-agnostic information security governance, risk and compliance management consultancy serving customers across Europe. We have a reputation for designing creative, cost-effective information security management systems (ISMS), enabling quantifiable compliance to established information security legislation, regulation and best commercial practices such as the Payment Card Industry Data Security (PCI DSS), Data Security Standards (DSS), the UK Data Protection Act 2018 (DPA 2018), General Data Protection Regulation (GDPR) and ISO/IEC 27001.

We live and breathe cyber risk and excel in the creation of measurable controls to ensure the protection of a business's information assets in accordance with their appetite, capacity and tolerance for a breach.

We don't sell product – we sell answers. This is our DNA along with a strong belief in knowledge transfer and complete customer satisfaction. Which is why we back all our services with a 100% guarantee. Nobody else does that.





```
intitle: "execution of this script not permitted"
intitle: "under construction" "does not successfully load"
intitle: "cms/guestbook.php" "index.php"
MYSQL error messages supplied arguments...
mysql error with query
Netscape Application Server Error page
ORA-00921: unexpected end of SQL command
ORA-00921: unexpected end of SQL command
ORA-00936: missing expression
PHP application warnings failing "include_path"
sitebuildercontent
sitebuilderfiles
sitebuilderpictures
Snlztl forums db path error
SQL syntax error
```

## Select Your **Level**

We have designed three affiliate partnership options outlined below. Choose your deck level – the higher the level, the more revenue you gain:



### Level 1: Crew Member

This partnership is a **referral programme**. You refer the client to Risk Crew. We will engage directly with the client and scope the specific requirement. You will receive a summary of the proposed solution and associated fees. We will then deliver the required service under Risk Crew (A Risk Factory Limited Company) terms and conditions to the client and invoice them directly for the fees.

You will then receive a **10% sales commission** of the solution sale. Crew Member Level partnership includes access to logo's, icons and content to include on the website and a subscription to our monthly newsletter "Hack Life" to distribute to your customers and alert them on cyber security issues and trends.

### Level 2: Crew Steward

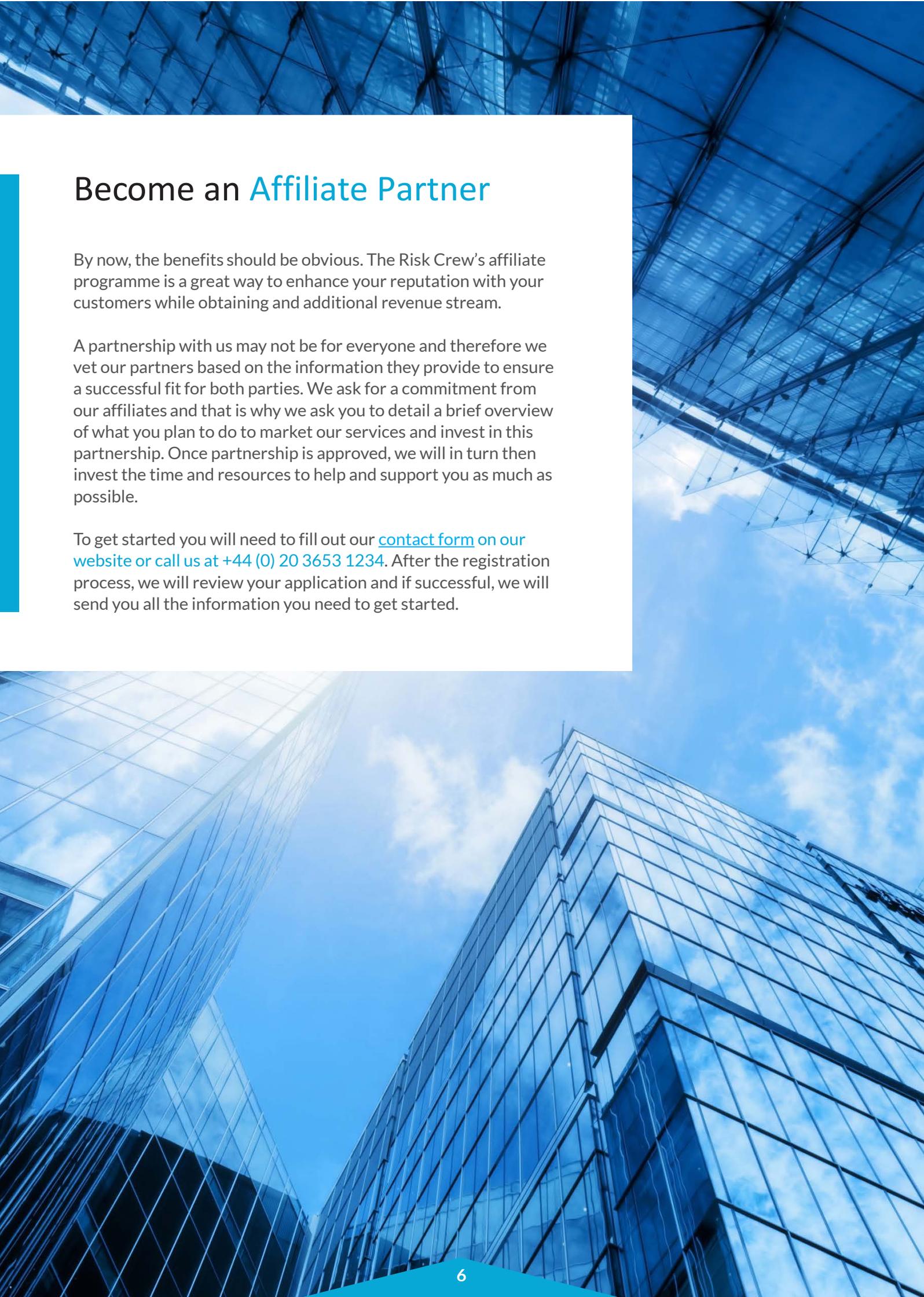
This partnership is a **white-label service delivery programme**. We are introduced to the partner as your consultant partner. We will engage with the client through you. We will then present you with a scoped solution and fee for presentation to the client. We then deliver the required service under Risk Crew terms and conditions to your organisation and you invoice the client for the fees.

In this partnership, our fees to you will allow for a **20% sales commission** margin to incorporate in the sale of the service. includes access to logo's, icons and content to include on the website and a subscription to our monthly newsletter "Hack Life" to distribute to your customers and alert them on cyber security issues and trends.

### Level 3: Crew Chief

In this premier partnership, we establish a **dedicated information security risk and compliance portal bearing your organisation's brand**. The platform shall contain a portfolio of information security risk and compliance resources designed to meet your customer requirements such as computer-based information security awareness training courses, videos, podcasts, monthly bulletins, security alerts, infographics articles, white papers and on-call assistance available to your customers.

While there are set-up and hosting fees for this service, once established, you will receive a **30% commission on all sales made through the portal**.



## Become an **Affiliate Partner**

By now, the benefits should be obvious. The Risk Crew's affiliate programme is a great way to enhance your reputation with your customers while obtaining an additional revenue stream.

A partnership with us may not be for everyone and therefore we vet our partners based on the information they provide to ensure a successful fit for both parties. We ask for a commitment from our affiliates and that is why we ask you to detail a brief overview of what you plan to do to market our services and invest in this partnership. Once partnership is approved, we will in turn then invest the time and resources to help and support you as much as possible.

To get started you will need to fill out our [contact form on our website](#) or call us at +44 (0) 20 3653 1234. After the registration process, we will review your application and if successful, we will send you all the information you need to get started.